RIGAL BENNETT RIGAL BENNETT RIGAL BENNETT RIGAL BENNETT

Secondhand Machinery - not Second Best

LESS than 30 years ago most manufacturing companies would have purchased used machinery and put it through their own extensive workshops prior to installation in their factories. Today, on lots of occasions, many readers have decided to put in new machinery rather than consider second-hand. This is not always a wise move, for various reasons:-

1 When put through a workshop a secondhand machine comes out at about one half to one third of the cost of a new machine. Many machines have been made to last many years and even though a client has used them for a year or two, they still have much more than half their working life left in them.

2 If you are deloping new products and go and buy and new machines for a project which may only last six months or so, you can be sure you will write-off at least half or two thirds of the value of that machine against that project. However, if you were to start with a similar secondhand machine coming in at one third the price, you may be able to use it for these six months or so and lose only a small percentage of it, and anyway you are starting from one third of the figure.

3 Another advantage is that a secondhand machine is usually available within just a couple of weeks from when it is decided to go forward with it. A new machine can be on many months delivery, thus your project cannot get under way for a few months and you lose the advantage of being the first on the market.

A lot of people might say that when taking a second-hand machine it is not completely what you want. Good second-hand machinery merchants with workshop facilities usually have the ability to convert this machine to become one hundred percent of what you are looking for, so you can get a machine tailor made in the same way as a new one.

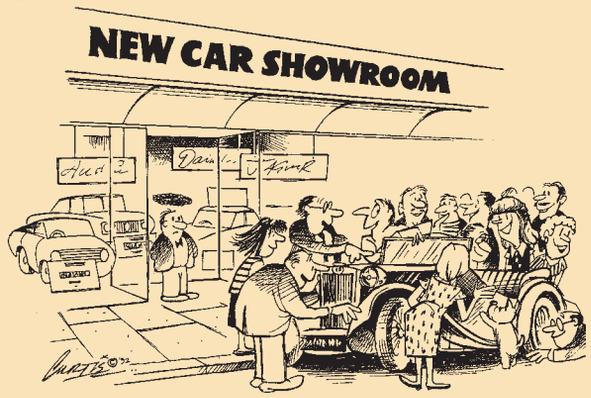
If your trials are only for a short period, some merchants may be prepared to hire it to you. This, of course, means that there is no downside. With secondhand machinery, if you chose a machine and it does not prove to be exactly what you wanted then you can very easily change it for another machine without too much loss of money.

Financial Managers may well be pleased for you to use second-hand machines when capital budgets start running over, as a secondhand machine can offer a major saving and keep you within their projected limits, therefore achieving what you set out to do.

Today, Works Engineers find that accountants who want to tie up as little as possible on equipment sitting on shelves have often depleted their stores to the absolute bear minimum. If you then get two consecutive break-downs you may find the one and only item being kept for a spare has been used on the first occasion and the only place you will get one immediately off the shelf is from a secondhand machinery merchant. It is, therefore, always worth keeping tabs on what is available.

This has become very much easier. Companies such as our own (www.rigal-bennett.com) have very large websites with detailed descriptions and photographs of current stock which are kept up to date on almost a daily basis so not only is it more up to date than the old leaflets we used to post out, but it gives very much more information with pictures of what you are buying. This can save you travelling round the countryside and make up for the fact that the secondhand machinery merchant does not have a manufacturerís catalogue of every machine he has in stock.

When a potential purchaser comes to a secondhand machinery merchant, he will offer you all of the machines in the range of what you are looking for, and rubbishing all the rest, saying they are not as good. As far as he concerned, today he has these machines, tomorrow he may a completely different set of machines so, therefore, he will tell you quite unbiasedly which machine will do the sort of job you want. This is often very useful for people who are not quite certain what type of machine they need to do their job.



Works Engineers will also find that used machinery merchants are a mine of information. As they are dealing with dozens of different machines, all of the time, they have to know where to find information about those machines, so often when you have a machine that you cannot trace, say, the current importer or supplier, a used machinery merchant may well guide you in the right direction, thus enabling you to keep your machine running and your production going. This is very useful. We look forward to hearing more from you regarding your enquiries and hope that the insight into the advantages of used machinery will help you achieve more of your aims.

We welcome your enquiries.

RECONDITIONED PAINT PLANT

Liquid Agitators:- Clamp-on, dispersion, in-line, medium, slow speed & shearhead. 0.1 - 55 kW.

Dust collectors:- bag/envelope & reverse jet

Filling:- Cappers, labellers, liquid, paste & powder fillers, shrink tunnels & sealers

Grinders, wet:- Attritors, ball, bead colloid & roll mills & homogenisers.

Mixers, dry:- Double cone, tumble, nauta, ploughshare & ribbon trough. 1 - 25,000 l batch

Mixers, paste:- Change pan, extruder, masticator & z-blade. 1 - 1,600 l batch.

Sieves:- Rotary or vibratory

Tanks, storage:- O/top or enclosed, vertical or horizontal, s/s, polyprop, grp, m/s or m/s coated 5 - 45,000 l

Stirred tanks:- O/top or enclosed, heated or unheated, s/s or m/s 5 - 45,000 l

Over 4,500 items in stock.
Please contact us with your requirements or to offer us your surplus equipment.

101 Leagrave Road
Luton, Beds, LU3 1RJ
Tel: 01582 505266
Fax: 01582 583413
Website: www.rigal-bennett.com
E-mail: sales@rigal-bennett.com

Northern Works:
Gravel Hill Lane
Whitley, Nr. Goole,
E. Yorks, DN14 OJJ
Tel: 01977 661095
Fax: 01977 662165

RIGAL BENNETT RIGAL BENNETT RIGAL BENNETT RIGAL BENNETT